

# CONSULTING | COACHING

## PROVEN PRINCIPLES AND PRACTICES THAT DRIVE IMPROVEMENT TO OPERATIONAL EXCELLENCE

*Michael is a strategic executive leader driven towards operational excellence and transformational change. Michael has extensive global experience and success in cutting costs & improving performance, processes, and people for premier companies including Walmart, Flexport, Caterpillar, Amazon, Cameron, Weir, and FedEx. He is a dynamic and energetic change agent, recognized for driving business transformations and optimizing operations. He is a skilled relationship builder, well-known for inspiring and empowering high-performance teams.*

*A powerful speaker, influencer, and positive leader. Michael inspires and ignites companies, leaders, individuals, students, athletes, and non-profits to be enthusiastic, embrace innovation and disruption, seek relentless improvement, never give up, and never settle for mediocrity. He leads transformational change in a stable way. **He moves you from where you are to where you want to be!***

### INTENSIFY YOUR PERFORMANCE • INFLUENCE POSITIVE LEADERSHIP • ENERGIZE YOUR TEAM • INNOVATE & DISRUPT PROCESS • SUSTAIN RELENTLESS IMPROVEMENT • CREATE TRANSFORMATIONAL CHANGE

Michael holds a BS degree in Industrial & Systems Engineering & a Lean Six Sigma Black Belt. He has led top Fortune 50 Companies in complex and significant continuous improvement strategies enabling innovation and disruption across key metrics in people, service, efficiency, and profitability.

#### Key Areas of Consulting & Coaching Expertise

- |                                  |                              |                              |
|----------------------------------|------------------------------|------------------------------|
| • Extensive Executive Experience | • Strategic Planning         | • Recruiting & Training      |
| • Compounding Leadership         | • Supply Chain, Logistics    | • Quality & Safety           |
| • Transformational Change Mgmt   | • Transportation – All Modes | • Continuous Improvement     |
| • Startups & Turnarounds         | • Warehousing, Distribution  | • Lean, Six Sigma Black Belt |
| • Business Transformation        | • Fulfillment, Sortation     | • Inspiring Keynote Speaker  |
| • Process & Systems Engineering  | • P&L, Budget Management     | • Dynamic Leadership Trainer |

### INNOVATE & DISRUPT PROCESS • SUSTAIN RELENTLESS IMPROVEMENT • CREATE TRANSFORMATIONAL CHANGE



**ENGAGE: VISIT [HTTPS://COACHFOSS.COM](https://coachfoss.com) FOR FURTHER DETAILS**

CoachFoss LLC is committed to an exceptional experience. We work to find optimal solutions for success of the given event, training, and/or project.

#### **MOTIVATION, INSPIRATION, & PURPOSE**

Our engagements are inspiring, motivational, and also bring real application! Turn the enthused thoughts and emotions into actions and results by unlocking your true potential to achieve greatness.

#### **TAILORED THEME**

We work to make every engagement fit the need of the audience and project. We will discuss the event in advance so that we have a clear understanding of the opportunities and challenges your team is facing and apply the right messaging and approach to make the most relevant impact.

#### **EXCEPTIONAL EXPERIENCE**

We will begin with your mission and work to create success for your event. We are here to serve you and your mission to add real value. We will do everything we can to help make your engagement a victory.

## **COACHFOSS CONSULTING | COACHING**

**GENERATES LEARNING | INSPIRES ACTION | YIELDS  
IMPROVEMENT | PRODUCES SUSTAINABILITY**

**Achieve superior results with transformational change in a stable way!**

## Michael Foss

Strategic Executive Leader in Global Operational Excellence, Logistics, Supply Chain & Transformational Change | Inspirational Speaker, Trainer, & Consultant



Michael is the **Founder & CEO** for **CoachFoss LLC** and passionate about **Finding Optimal Solutions for Success**. As a **speaker, trainer, and consultant**, he thrives on inspiring and motivating leaders, teams, and individuals to achieve and sustain transformational success! He leads large global teams to be enthusiastic, embrace innovation and disruption, seek relentless improvement, never give up, & never settle for mediocrity! ***He moves you from where you are to where you want to be!***

Michael is a **strategic executive logistics & supply chain operations leader with extensive global experience and success in cutting costs & improving performance, processes, and people** for premier companies including Adonis Partners, Walmart, Caterpillar, Amazon, Cameron, Weir, and FedEx. **He is a dynamic and energetic change agent, recognized for driving business transformations and optimizing operations. He is a skilled relationship builder, well-known for inspiring and empowering high-performance teams.**

Michael holds a **BS degree in Industrial & Systems Engineering** from **Texas Tech University** and earned his **Lean / Six Sigma Black Belt** from the University of Villanova.

Michael is a **Fellow, Past President, & IAB chairman** of the **Institute of Industrial & Systems Engineers (IISE)**.

Michael is a member and Past Chairman of the **Texas Tech University (TTU) Industrial Engineering Academy**, the **Past President** of the **TTU Whitacre College of Engineering (WCOE) Dean's Council**, and was awarded the **TTU WCOE Distinguished Engineer's award**, the highest award given from Texas Tech. Michael is one of ~230 Engineers, one of only 27 Industrial Engineers ever awarded this most prestigious honor.

Michael is certified in **The Energy Bus, The Power of Positive Leadership & The Power of a Positive Team** by Jon Gordon and is an active Executive Program Director with **Maxwell Leadership** as a **Certified Speaker, Trainer, and Coach** based on the works created by John C. Maxwell and his key leadership influencers.



***Moving you from where you are to where you want to be!***

Contact us for additional details and ways to engage!

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